

## Solutions by Sector:

# Technology

INSURANCE BROKERS

  
**Robison**  
Challenging Convention

From a risk perspective, the technology sector is like no other. Fast-paced, innovative and constantly-evolving, the risks you face today are unlikely to be the same as those that are relevant tomorrow.

Whether you supply software solutions, systems infrastructure, hardware, consultancy or project management services, you will be under pressure to deliver your clients' expectations quickly and efficiently – minimising downtime, delivering innovation, and giving them the tools with which they can move ahead of their competition. Errors, delays and poor advice can harm their business and your reputation.

This is where Robison & Co. can help. Our experience in the dynamic technology sector can help you to identify the risks inherent to your specific business, and tailor an insurance package that will effectively address situations such as breach of contract, infringement of copyright defamation, professional reputation management and other civil liabilities.

## Here's 8 Reasons to Talk to Robison & Co...

1

**We're specialists in the technology sector:**

we'll help you protect your properties, staff, customers, reputation and income through policies tailor-made to meet your needs.

2

**We have particular experience with companies who offer software solutions, systems architecture, hardware, consultancy and project management services.**

3

**We only offer bespoke boutique insurance solutions:** reflecting your evolving business needs and minimising current and future risk.

4

**Bespoke doesn't have to mean expensive:** our tailor-made approach to insurance means you will no longer pay for cover you don't need.

5

**We're on your side:** we're easy to work with, customer-focused and have the best interests of your business at heart.

6

**Guided, individual claims management:** nobody wants to make a claim, but should the worst happen, we'll help you to keep things simple.

7

**We'll provide industry-specific resources which offer guidance relevant to your business.** Health & Safety, compliance, workplace policies, employee wellbeing.

8

**We'll access a wide range of industry-specific insurance partners to find the best fit for you:** our extensive panel of mainstream and niche insurance partners give us the flexibility to find policies that most effectively minimise your risk.

## Contact us today to find out how we can help protect your business



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**The Robison Difference:  
Challenging Convention.  
Keeping Insurance Simple**

INSURANCE BROKERS

  
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Challenging Convention

**Every business needs insurance, but policies saturated with small-print can be a minefield to navigate.**

This is why selecting the right broker to act on your behalf is essential to minimising your risk and protecting what you have built.

You need trusted, intelligent advisors who understand your sector and can provide professional, perceptive guidance in straightforward, easy to understand terms. You need people who make the process of buying insurance simple, whilst providing peace of mind that you, your business and your people are adequately protected.

What's more, as your business evolves, you need your insurance cover to evolve with you. Policies which offered satisfactory protection in the past may now leave you exposed, creating areas of risk which could easily be avoided by talking to our highly-trained experts.

**Established in 1982, we are an independent, owner-managed business, with a focus on exceeding customer expectation and engendering trust. Our reputation has been built on providing bespoke advice and exceptional service which delivers comprehensive coverage, value for money, and customer confidence.**

Not only will we identify the right coverage for your operational requirements, but should you need to make a claim, we will guide you through the process and keep your interests paramount at all times.

**In short, we make insurance simple.**

Why not let us concentrate on minimising your risk, so you can concentrate on running your business?


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**Contact Us Today**

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