



**WE ARE A CUSTOMER
FOCUSED COMPANY
DRIVEN BY A PASSION
FOR DELIVERING VALUE,
SERVICE AND INTEGRITY.**



Robison & Co is an expanding owner managed insurance brokerage established in 1982. We provide considered insurance solutions to our commercial and private clients who, are mainly based within 75 miles of our office in West Sussex. Our ability to understand client needs, and to negotiate well thought out, competitive insurance solutions, distinguish us from our competitors.

Service Matters. In today's commoditised world, we understand that many clients still value personal service when it comes to arranging their insurance needs. An increasing trend for brokers to consolidate has, we believe, strengthened our position as an independent broker to continue to provide the service **you** want.

We meet with as many of our clients as we can and spend time getting to know you, listening to you, and understanding your individual needs. In short, we provide a solution tailored specifically to you, rather than finding a policy that just about fits. We use technology as an aide to provide an efficient service, whilst keeping an eye on making sure you are treated as an individual.

**WE TAKE THE TIME
TO UNDERSTAND OUR
CLIENT'S REQUIREMENTS.**



Where we can help:

Commercial Clients.

Property
Revenue Protection
Employers & Public Liability
Professional Indemnity
Directors & Officers Liability
Motor Fleets
Group Accident & Travel
Goods in Transit
Engineering
Contractors All Risks
Legal Expenses

Private Clients.

Property
Art, Antiques & Jewellery
Travel
Motor

Cover Matters. We have good working relationships with our insurer partners who recognise the value we add to the buying process. Our attention to detail with policy wording helps you understand not only what is covered, but also what is not.

Price Matters. Having a thorough understanding of your needs is an essential tool in empowering us to negotiate the most favourable premium and terms. We offer a "whole of market" service, including the London & Lloyd's insurance market.



Explore. Whilst the majority of our clients have a good idea of the cover they require, we never take this for granted. By discussing the background to your understanding, and using our knowledge and experience to explore the risks you face, we will build a unique profile of your insurance requirements.

Negotiate. Having gathered the information from our initial discussion, we will prepare a proposal and approach insurers to ensure that you receive the widest cover at the best premium.

Explain. We will contact you to discuss our findings and, once you have accepted our quote, your documents will be issued clearly setting out your cover, and arranging receipt of your policy documents as quickly as possible.

Maintain. We will communicate with you in a timely and efficient manner. Our documentation will focus on clarity. Should the unforeseen happen and you need to make a claim, we will help you through the process and will keep your interests paramount at all times.

So, if you would like to **Explore** the prospect of dealing with a broker who **Understands** your needs, and is prepared to **Explain** in more detail how we might work together, please contact one of our team at:

Robison & Co Ltd
01730 816022 or by email on information@robison.co.uk
or visit our website www.robison.co.uk

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